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QUESTION 66 Which customer cost saver provides centralized management and automatic updates? A. fewer resources to manage B. less time scoping a breach C. faster integration D. flexible licensing Answer: A

QUESTION 67 Cisco web and email security integrates seamlessly with existing security and network infrastructures. Of which Cisco value is this fact a prime example? A. time-to-value B. scalability C. flexibility D. agility E. control F. protection Answer: C

QUESTION 68 Which feature of web and email security enables administrators to block Facebook videos but allow posts and message? A. centralized management and reporting B. encryption C. dynamic content analysis D. application visibility and control Answer: A

QUESTION 69 Which two additional business values are used as part of Cisco value propositions? (Choose two) A. cost effectiveness B. scalability C. support D. completeness E. integration Answer: AD

QUESTION 70 Which option is a prime example of the Cisco value in which the Cisco NGFW and NGIPS security offers visibility and control of network and application traffic? A. flexibility B. scalability C. control D. protection E. time-to-value Answer: D

QUESTION 71 Which three options are Cisco Advanced Threat Solutions? (Choose three.) A. malware protection B. Next-Generation Intrusion Prevention System C. identity and access control D. cyber threat defense E. web security F. remote access VPN G. network analytics Answer: CDG

QUESTION 72 Which Cisco business value demonstrates features of cutting IT administrative costs and leveraging current hardware? A. control B. completeness C. protection D. flexibility E. cost effectiveness Answer: E

QUESTION 73 Which option is the main focus of a company that is looking to extend data storage to the cloud in the "Secure Cloud" use case? A. URL filtering B. many features on one appliance C. BYOD D. secure data storage and cloud access E. application visibility and control Answer: C

QUESTION 74 Which two options are benefits for selling Cisco Security Solutions? (Choose two.) A. lower total cost of ownership B. simplified solutions C. partner referrals D. opportunities for new revenue E. incentives programs Answer: BD

QUESTION 75 Which three options are Cisco industry differentiators? (Choose three.) A. uncontested threat blocking B. lowest price C. highest port density D. best-in-class technologies E. comprehensive vision for security F. largest selection of security solutions G. unparalleled commitment to security Answer: DFG

QUESTION 76 Which two options are Cisco policy and access solutions? (Choose two.) A. Next-Generation Intrusion Prevention System B. Cisco Security Manager C. email security D. web security E. Next-Generation Firewall F. Advanced Malware Protection for endpoints G. identity and access control H. remote access VPN Answer: CD !!!RECOMMEND!!!

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