

[April-2021MB-901 VCE and PDF MB-901 212 Instant Download in Braindump2go[Q178-Q198

April/2021 Latest Braindump2go MB-901 Exam Dumps with PDF and MB-901 VCE Free Updated Today! Following are some new MB-901 Real Exam Questions!QUESTION 178Which two components are included in Dynamics 365 Marketing? Each correct answer presents a complete solution.NOTE: Each correct selection is worth one point.A. Enterprise Asset ManagementB. Forms Pro SurveyC. Customer Service HubD. Event managementAnswer: BDQUESTION 179An air conditioning company uses Dynamics 365 Field Service.When a problem is detected with a customer's air conditioning system, a new case must be opened automatically.You need to recommend a solution for the company.What should you recommend?A. Field Service MobileB. Universal Resource SchedulingC. Work ordersD. Case managementE. Connected field ServiceAnswer: EQUESTION 180A construction services firm plans to standardize financial and payroll functions including the capability of adding project timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?A. Power PlatformB. Dynamics 365 Human ResourcesC. Dynamics 365 FinanceD. Dynamics 365 Supply Chain ManagementAnswer: BQUESTION 181An air conditioning company uses Dynamics 365 Field Service.When a problem is detected with a customer's air conditioning system, a new case must be opened automatically.You need to recommend a solution for the company.What should you recommend?A. Field Service MobileB. Universal Resource SchedulingC. Work ordersD. Case managementE. Connected Field ServiceAnswer: EQUESTION 182A construction services firm plans to standardize financial and payroll functions including the capability of adding project timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?A. Power PlatformB. Dynamics 365 Human ResourcesC. Dynamics 365 FinanceD. Dynamics 365 Supply Chain ManagementAnswer: CQUESTION 183A company uses Dynamics 365 Supply Chain Management Buyers order products that are received and stored in a warehouse. Customers place sales orders for just-in-time delivery. The warehouse is overstocked on products, but buyers continue to place more orders. You need to prevent over-purchasing. What should you use?A. minimum and maximum Quantities using master planning B. transfer ordersC. cycle countingD. purchase ordersE. purchase requisition workflow approvalsAnswer: EQUESTION 184 A company owns and manages wind turbines that are used to produce electricity. The company needs to track each turbine from the time of purchase to retirement. Maintenance costs must be tracked.You need to recommend a solution for the company.Which solution should you recommend?A. Dynamics 365 Project Service AutomationB. Dynamics 365 Supply Chain ManagementC. Dynamics 365 Field ServiceD. Dynamics 365 FinanceAnswer: BQUESTION 185What are two benefits of implementing Dynamics 365 Customer Service online instead of on-premises?Each correct answer presents a complete solution NOTE Each correct selection is worth one point.A. direct SQL accessB. easily scalableC. latest releasesD. upfront costs onlyE. intranet dependent onlyAnswer: BCQUESTION 186A company implements Dynamics 365 Customer Service.The company wants to be able to provide interactive self-service processes that are capable of completing processes on behalf of the customer.You need to recommend a solution.What should you recommend?A. Customer Service InsightsB. Power Virtual AgentsC. Customer InsightsD. Power AutomateE. Knowledge BaseAnswer: DQUESTION 187A company uses Dynamics 365 Customer Service. The service team handles a large number of calls for common service requests. The company wants to provide customers a self-service option to reduce the number of service calls.You need to recommend a solution for the company.What should you recommend?A. Power Virtual AgentsB. Customer Service InsightsC. Sales InsightsD. Customer InsightsAnswer: AQUESTION 188A company plans to implement a manufacturing solution that includes an integrated rate shipping costs to distribution.You need to recommend a product to the company.What should you recommend?A. Dynamics 365 CommerceB. Dynamics 365 SalesC. Dynamics 365 Supply Chain ManagementD. Dynamics 365 Field ServiceAnswer: AQUESTION 189A company implements the performance management feature in Dynamics 365 Human Resources.Which performance management component can employees create by using the Employee Self-Service workspace?A. WorkflowsB. GoalsC. Performance reviewsD. Performance JournalAnswer: DQUESTION 190A retailer plans to deploy Dynamics 365 Commerce.You need to be able to scan items and collect payments for sales in a store by using a physical credit card device. The solution must not require the installation of additional software.What should you implement?A. EcommerceB. Modern point of saleC. Cloud point of saleD. Power AppsAnswer: BQUESTION 191Buyers at a company are assigned groups of vendors. Buyers are responsible for managing the purchase orders for their assigned vendors.Buyers need a report that displays the status of each purchase order for their assigned vendors.The buyers cannot have access to purchase orders for vendors assigned to others.You need to recommend a solution.What should you recommend?A. Export the purchase orders in a data packageB. Run the purchase agreement reportC. Publish a filtered purchase order report by assigned buyer groupD. Add a new field on the vendor formAnswer: CQUESTION 192A

company uses Dynamics 365 Finance, Dynamics 365 Sales and Dynamics 365 Customer Service. What is used to standardize, populate and share common data across the various applications? A. Common Data Service B. Power BIC. Power Query D. Power Apps
Answer: B
QUESTION 193
Hotspot Question
A customer plans to use knowledge articles to share information as cases are resolved. For each of the following statements, select Yes if the statement is true. Otherwise, select No, NOTE: Each correct selection is worth one point.

Statement	Yes	No
Knowledge article authors can attach pictures to knowledge articles.	<input type="radio"/>	<input type="radio"/>
Knowledge articles are available to others immediately after an agent creates and saves them.	<input type="radio"/>	<input type="radio"/>
Seasonal articles can be removed from circulation after a certain date.	<input type="radio"/>	<input type="radio"/>

Answer: **Answer Area**

Statement	Yes	No
Knowledge article authors can attach pictures to knowledge articles.	<input checked="" type="radio"/>	<input type="radio"/>
Knowledge articles are available to others immediately after an agent creates and saves them.	<input type="radio"/>	<input checked="" type="radio"/>
Seasonal articles can be removed from circulation after a certain date.	<input checked="" type="radio"/>	<input type="radio"/>

Explanation: <https://docs.microsoft.com/en-us/dynamics365/customer-service/customer-service-hub-user-guide-knowledge-article>
QUESTION 194
Hotspot Questions
A company uses Dynamics 365 Finance. For each of the following statements, select Yes if the statement is true. Otherwise select No. NOTE: Each correct selection is worth one point.

Statements	Yes
Account segments can be defined and used in an organization's financial reports.	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input type="radio"/>

Answer: **Answer Area**

Statements	Yes	No
Account segments can be defined and used in an organization's financial reports.	<input checked="" type="radio"/>	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>	<input checked="" type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 195
Hotspot Question
A customer wants to implement Dynamics 365 Human Resources to manage employee benefits. For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Human Resources can manage reporting for sick time any time of the year.	<input type="radio"/>	<input type="radio"/>
Human Resources can manage compensation plans.	<input type="radio"/>	<input type="radio"/>
Human Resources can manage work schedules.	<input type="radio"/>	<input type="radio"/>

Answer: **Answer Area**

Statements	Yes	No
Human Resources can manage reporting for sick time any time of the year.	<input checked="" type="radio"/>	<input type="radio"/>
Human Resources can manage compensation plans.	<input checked="" type="radio"/>	<input type="radio"/>
Human Resources can manage work schedules.	<input type="radio"/>	<input checked="" type="radio"/>

QUESTION 196 Hotspot Question You are building Power Apps, apps for Dynamics 365 Sales. For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statement
Power Apps can run only on mobile devices.
Using a template is one way to start creating Power Apps.

Answer:

Statement	Yes	No
Power Apps can run only on mobile devices.	<input type="radio"/>	<input checked="" type="radio"/>
Using a template is one way to start creating Power Apps.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 197 Hotspot Question This question requires that you evaluate the functionality of the Common Data Model. To answer, select the option that makes the statement correct.

The Common Data Model is used within _____ to support Dynamics 365 apps, Power Apps, and data analytics in Power BI.

- Common Data Service
- Microsoft Azure
- Power Automate
- Power Apps

Answer: The Common Data Model is used within **Common Data Service** to support Dynamics 365 apps, Power Apps, and data analytics in Power BI.

Explanation: The Common Data Model metadata system makes it possible for data and its meaning to be shared across applications and business processes such as Microsoft PowerApps, Power BI, Dynamics 365, and Azure. QUESTION 198 Drag and Drop Question A company plans to use the Dynamics 365 Field Service resource scheduling optimization feature. Which scheduling approach is used for each scenario? To answer, drag the appropriate approaches to the correct scenarios. Each approach may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

Approaches	Answer Area
Manual	Recommend a time and resource for work.
Semi-automated	Recommend a time and resource for work.

Answer:



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