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Apr/2020 New Braindump2go MB-600 Exam Dumps with PDF and VCE Free Released Today! Following are some new MB-600 Exam Questions!
QUESTION 13Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.In preparation for a Dynamics 365 Sales and Dynamics 365 Customer Service implementation a client is performing a fit-gap analysis.You need to evaluate the requirements by using a fit-gap methodology in the context of Dynamics 365 Sales and Dynamics 365 Customer Service. Solution: Users need to update their accounts and add notes while they are offline.Does the solution meet the goal?A. YesB. NoCorrect Answer: B
QUESTION 14Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.You want to integrate Microsoft Teams with Dynamics 365 Customer Service.You install both apps, but Teams is not working when in Dynamics 365 Customer Service. You need to troubleshoot the situation.Solution: Set up server-side synchronization with Microsoft SharePoint Online. Does the solution meet the goal?A. YesB. NoCorrect Answer: B
QUESTION 15Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.You want to integrate Microsoft Teams with Dynamics 365 Customer Service.You install both apps, but Teams is not working when in Dynamics 365 Customer Service. You need to troubleshoot the situation. Solution: Change the options to Yes in the System settings of Dynamics 365 Customer Service. Does the solution meet the goal?A. YesB. NoCorrect Answer: A
Reference:

<https://msdynamicsworld.com/story/integrate-dynamics-365-customer-engagement-apps-microsoft-teams>
QUESTION 16A company is using Dynamics 365 Sales with Microsoft Power Platform. The final solution must consist of the following:Dynamics 365 for tablets appPower BI dashboards and reports to display sales quotas and other metrics for internal usersA PFX-compliant canvas app for external contractors to view and updates project tasks from a Microsoft SharePoint list.You need to recommend a security solution that achieves the data encryption requirement. Which two solutions should you recommend? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.A. Use single sign-on (SSO) for authentication for internal users.B. Turn on data encryption for your Dynamics 365 Sales environment.C. Provide an encryption key to external users using the canvas app.D. Create a new Dynamics 365 security group to authenticate users to view the dashboards.Correct Answer: BC

QUESTION 17A company plans to implement Dynamics 365 Sales. The company stores data about book locations in the fields, room, and shelf. The company must import legacy data into the new system. Legacy data must be modified to match the current system design.You need to recommend a solution to combine the room and shelf fields into a single field on import. Which tool should you recommend?A. Data Import WizardB. web servicesC. Microsoft Excel OnlineD. import from CSVCorrect Answer: A
QUESTION 18A client that uses Dynamics 365 Sales has forms with both Business Rules and JavaScript added to handle the business logic on the form.The form contains logic that cannot be handled by Business Rules. The combination of using both Business Rules and JavaScript is now too complex to maintain. You need to recommend a simplified form setup so the form can be maintained moving forward.Which two should you recommend? Each correct answer presents part of the solution.NOTE: Each correct selection is worth one point.A. Remove the Business Rules and use only JavaScript.B. Evaluate whether complex parts of the logic can be solved by using Power Apps Component Framework (PCF) control. Use Business Rules for the remaining functionality.C. Manage the business logic with a Power Apps Component Framework (PCF) control.D. Update logic to ensure Business Rules are optimized. Use JavaScript for the remaining functionality.Correct Answer: AC
QUESTION 19You are designing forms for a company that has a new Dynamics 365 Sales implementation.Three departments need specific fields on the main form so they do not have to fill out multiple forms. Each person should see only the fields they need.

Role	Requirements
Inside sales	<ul style="list-style-type: none">Use only a browser-based app.Include fields for contact name, phone number, and total amount sold.
Fulfillment	<ul style="list-style-type: none">Use either a mobile or browser-based app.Include fields for contact name, product, and order number.
Field sales	<ul style="list-style-type: none">Use only a mobile app.Include fields for contact name, address, phone number, and product.

You need to ensure that the forms open correctly, display only the fields needed, and that data can be entered quickly. How should you design the form?
 A. Create three forms for all departments. Add all the fields. Add field-level security to fields not needed for each group.
 B. Create one form for each department. Add all fields needed for all departments. Use business rules to hide fields.
 C. Edit an out-of-the box form. Add extra fields. Give all departments security roles for that form.
 D. Create one form for each department. Add only fields needed on the form for each department. Assign the appropriate security role to each form.
Correct Answer: D
QUESTION 20
HOTSPOT
 A client maintains many versions of Microsoft Dynamics CRM and Dynamics 365 Customer Engagement (on-premises). The client plans to migrate solutions between source systems and target systems. You need to identify which versions of Dynamics CRM and Dynamics 365 are compatible for solution migration. For which source and target combination can you migrate solutions? To answer, select the appropriate option in the answer area.
NOTE: Each correct selection is worth one point.
Hot Area: Answer Area

Source version	Target version	Are versions compatible?
Dynamics CRM 2016 (v8.1)	Dynamics CRM 2016 (v8.0)	<input type="checkbox"/> No <input type="checkbox"/> Yes
Dynamics CRM 2015 (v7.0)	Dynamics 365 (v9.0)	<input type="checkbox"/> No <input type="checkbox"/> Yes
Dynamics 365 (v8.2)	Dynamics 365 (v9.0)	<input type="checkbox"/> No <input type="checkbox"/> Yes
Dynamics CRM 2013 (v6.0)	Dynamics 365 (v9.0)	<input type="checkbox"/> No <input type="checkbox"/> Yes
Dynamics 365 (v9.0)	Dynamics 365 (v8.2)	<input type="checkbox"/> No <input type="checkbox"/> Yes

Correct Answer: **Answer Area**

Source version	Target version	Are versions compatible?
Dynamics CRM 2016 (v8.1)	Dynamics CRM 2016 (v8.0)	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes
Dynamics CRM 2015 (v7.0)	Dynamics 365 (v9.0)	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes
Dynamics 365 (v8.2)	Dynamics 365 (v9.0)	<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes
Dynamics CRM 2013 (v6.0)	Dynamics 365 (v9.0)	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes
Dynamics 365 (v9.0)	Dynamics 365 (v8.2)	<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes

Reference:

<https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/developer/introduction-solutions>
QUESTION 21
 A company uses a checklist to ensure that salespeople are following the same steps when qualifying a lead and that proper handoff is followed when a salesperson goes on vacation. You need to recommend a solution that will incorporate this checklist. What should you recommend?
 A. Dashboards
 B. Workflow
 C. Business Process Flow
 D. Microsoft Forms Pro
Correct Answer: C

QUESTION 22
HOTSPOT
 A client plans to implement a sales platform to help with sales activities. The sales platform must have the following capabilities:
 Handle a high volume of sales calls that has transcription and call analytics.
 Provide support for sales reps in the field on Android or iOS devices.
 Include social networking capabilities by using email and LinkedIn.
 You need to recommend solutions to help the client achieve the goal. What should you recommend? To answer, select the appropriate option in the answer area.
NOTE: Each correct selection is worth one point.
Hot Area:

Answer Area

Scenario	Suggested solutions
High volume sales calling with transcription and call analytics	Relationship Sales Dynamics 365 Sales with the Outlook app Dynamics 365 Sales with the mobile app Dynamics 365 Sales Insights
Primarily outside sales reps	Relationship Sales Dynamics 365 Sales with the Outlook app Dynamics 365 Sales with the mobile app Dynamics 365 Sales Insights
Inside sales primarily using email and LinkedIn	Relationship Sales Dynamics 365 Sales with the Outlook app Dynamics 365 Sales with the mobile app Dynamics 365 Sales Insights

Correct Answer: **Answer Area**

Scenario	Suggested solutions
High volume sales calling with transcription and call analytics	Relationship Sales Dynamics 365 Sales with the Outlook app Dynamics 365 Sales with the mobile app Dynamics 365 Sales Insights
Primarily outside sales reps	Relationship Sales Dynamics 365 Sales with the Outlook app Dynamics 365 Sales with the mobile app Dynamics 365 Sales Insights
Inside sales primarily using email and LinkedIn	Relationship Sales Dynamics 365 Sales with the Outlook app Dynamics 365 Sales with the mobile app Dynamics 365 Sales Insights

QUESTION 23 You are a Dynamics 365 Customer Service consultant for an internet support company. The company lacks a budget to buy third-party ISVs or add-ons. The company requires a new system that achieves the following: All support issues must come in by email, need to be logged, and assigned to the support group. Accounts must synchronize with the parent company Oracle database. Reports must be sent to the executives on a weekly basis. No custom code will be used in the system. You need to recommend the components that should be configured. Which two components should you recommend? Each correct answer presents part of the solution. **NOTE:** Each correct selection is worth one point. A. Microsoft Azure Service Bus B. Common Data Services C. Microsoft Forms Pro D. Power BI E. server-side synchronization
Correct Answer: BD

QUESTION 24 **DRAG DROP** You are designing a Dynamics 365 Sales solution that will be deployed to two separate companies on the same Microsoft Office 365 tenant: Contoso, Ltd and Contoso Pharmaceuticals. The solution must meet the following security requirements: Restrict Contoso, Ltd. users from seeing the Contoso Pharmaceuticals company. Restrict access to Lead and Opportunities entities within their company. Restrict access to certain forms in an entity. Restrict access to certain fields on a form. What should you recommend? To answer, drag the appropriate security types to the correct restrictions. Each security type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content. **NOTE:** Each correct selection is worth one point. Select and Place:

Answer Area

Security types Restriction Security type

Role	Organization	
Team		
Group	Entity	
Profile	Form	

Correct Answer:

Answer Area

Security types Restriction Security type

Role	Organization	Role
Team		
Group	Entity	Role
Profile	Form	Role

QUESTION 25 DRAG DROP You are designing a business continuity strategy for a client who is using Dynamics 365 Sales. The client works with critical data where any data loss creates a high risk. You need to document the failover process for the stakeholders. In which order should you recommend the actions be performed? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order. Select and Place:

Actions	Answer Area
If the second call is successful, the application continues normally.	
The application redirects calls to the established backup datacenter.	
The application redirects calls to an alternate datacenter.	
The application receives an exception after attempting the service call.	
The application automatically tries the call again.	
The application makes a service call to the datacenter.	

Correct Answer:

Actions	Answer Area
If the second call is successful, the application continues normally.	The application makes a service call to the datacenter.
The application redirects calls to the established backup datacenter.	The application receives an exception after attempting the service call.
The application redirects calls to an established backup datacenter.	The application redirects calls to the established backup datacenter.
The application receives an exception after attempting the service call.	The application automatically tries the call again.
The application automatically tries the call again.	If the second call is successful, the application continues normally.
The application makes a service call to the datacenter.	

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